



# JOURNAL OF ECONOMIC PSYCHOLOGY

Research in Economic Psychology and Behavioral Economics

ELSEVIER

Affiliated with the [International Association for Research in Economic Psychology](#)

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### DESCRIPTION

The Journal aims to present research that will improve understanding of **behavioral**, in particular **psychological**, aspects of **economic** phenomena and processes.

The Journal seeks to be a channel for the increased interest in using behavioral science methods for the study of **economic behavior**, and so to contribute to better solutions of societal problems, by stimulating new approaches and new theorizing about economic affairs. **Economic psychology** as a discipline studies the psychological mechanisms that underlie economic behavior. It deals with preferences, judgments, choices, economic interaction, and factors influencing these, as well as the consequences of judgements and decisions for economic processes and phenomena. This includes the impact of economic institutions upon human behavior and well-being. Studies in economic psychology may relate to different levels of aggregation, from the household and the individual consumer to the macro level of whole nations. Economic behavior in connection with inflation, unemployment, taxation, economic development, as well as consumer information and economic behavior in the market place are thus among the fields of interest. The journal also encourages submissions dealing with social interaction in economic contexts, like bargaining, negotiation, or group decision-making.

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Special issues of the Journal may be devoted to themes of particular interest. Once per year an open call for proposals for a special issue is announced. The Journal will encourage exchange of information between researchers and practitioners by being a forum for discussion and debate of issues in both theoretical and applied research.

The journal is published under the auspices of the *International Association for Research in Economic Psychology* <http://www.iarep.org>.

The aim of the Association is to promote interdisciplinary work relating to economic behavior.

### AUDIENCE

Researchers and Practitioners in Marketing, Psychologists, Economists, Governmental Policy Makers.

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## ABSTRACTING AND INDEXING

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