

Funding Institutional

Increasing grant success rates
with funding insights, discovery & decisions



“Only one in five proposals are accepted in the U.S. and this ratio is even lower for junior researchers”

Source: nih.gov

With funding becoming increasingly elusive, it’s vital to gain that extra edge in a competitive arena. Success depends on an institution’s ability to gain insight into the complicated funding landscape, discover hidden opportunities and make informed decisions... with confidence. In order to be successful and maximise grant success rate, institutional staff needs to be at the top of their game at every step of the funding workflow.

How Funding Institutional helps institutions to increase grant success rates

Funding Institutional helps institutional staff navigate the complex, high-stakes funding environment in a way that saves resources and maximizes grant success. It is a single-source workflow tool containing data on funders, funding opportunities and awarded grants, drawn from a wide range of governmental and private sources.

Whether working for a large institution, a small team or supporting researchers, Funding Institutional will help you uncover untapped funding potential, pinpointing funding opportunities from public and private funders as well as from academia and matching them to the most eligible researchers.

Gain insight into the funding landscape

Attain an in-depth understanding of the funding landscape by combining historic funding view of awarded grants data with future funding opportunities.



Track, report and manage

Track and report on platform usage and activities as opportunities move through the funding process. Export data to CSV for more detailed analysis and intelligence.



Search for funding opportunities

Identify opportunities and funders by research area, keywords or researcher profiles. Save time using search histories and notifications features.



Build teams

Identify potential collaborators in within or outside the institution by looking at publication history and past success in winning grants with the selected funder.



Select relevant opportunities

Assess eligibility to apply for funds by reviewing awarded grants history and identify funders who previously awarded grants to your institution.



Disseminate opportunities & select for limited submission

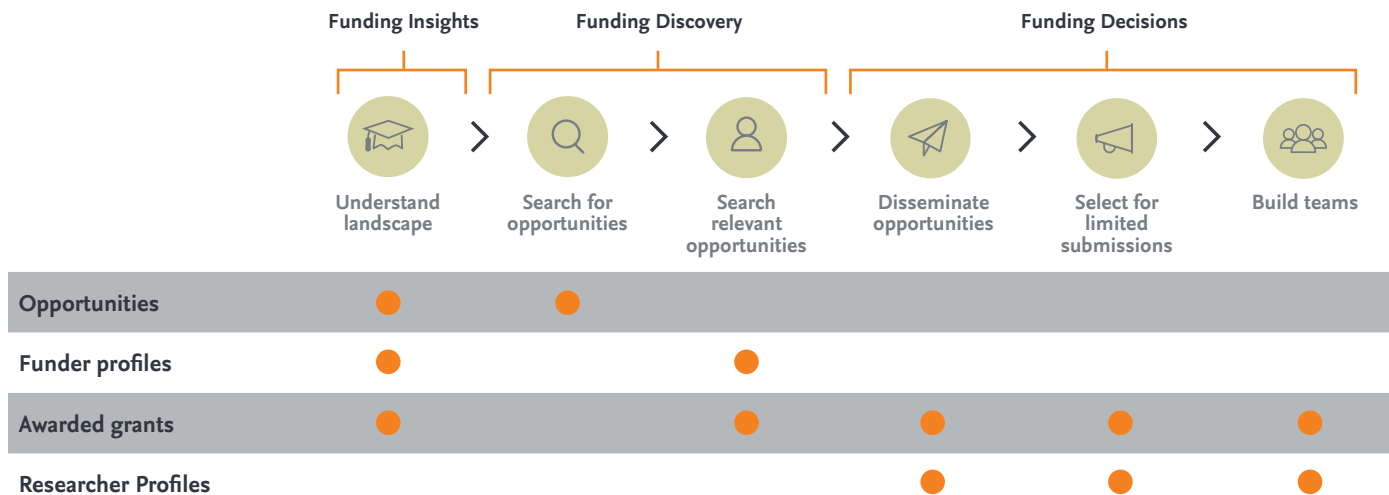
Identify eligible researchers using publication history and past success rates with the funder. Limit applications to the researchers most likely to succeed.



Unlocking value by combining data sources

Funding Institutional sources data on funding opportunities, funder profiles, awarded grants and researcher profiles and combines it in such a way that, whatever role you play as an institutional stakeholder, you can apply it directly to your work, responsibilities and workflows.

Funding Institutional is unique due to our combination of data sources. It is the only tool in the market that addresses the end-to-end institutional funding workflow and supports institutional staff in all their key funding activities; from analyzing the funding landscape, to managing the funding search and selection process.



Funding Institutional data quality standards are set according to Elsevier standards, which define high-quality data as being:

- **Current:** Funding Institutional is updated on a daily (tier 1) to weekly (tier 4) basis following updates on funder websites
- **Correct:** Funding Institutional is curated and spot-checked by Elsevier before updates are made available to users
- **Comprehensive:** The breadth of information on Funding Institutional is comprehensive, even including data on previously awarded grants
- **Consistent:** Funding Institutional collates data from all funders and presents it in a standardized format

Benefits and unique value for institutional staff

Through its many use cases and features, Funding Institutional saves you time and resources by consolidating the funding workflow and merging funder data into a single, comprehensive overview.

<div style="background-color: #d9ead3; padding: 10px; text-align: center; margin-bottom: 10px;">Benefits</div> <ul style="list-style-type: none"> <li style="margin-bottom: 10px;"> Increases grant success rates <li style="margin-bottom: 10px;"> Uncovers new funding sources <li style="margin-bottom: 10px;"> Insures efficient use of time and resources <li style="margin-bottom: 10px;"> Supports strategic decision making 	<div style="background-color: #d9ead3; padding: 10px; text-align: center; margin-bottom: 10px;">USP's</div> <p>Our data: combining funder, funding opportunities and awarded grants data with Scopus author profile and affiliation data.</p> <p>Our product: a single-source workflow tool supporting funding insight, discovery and decision-making</p> <p>Our ecosystem: integration with unique Elsevier assets, such as Scopus Author Profiles and the Elsevier Fingerprint Engine</p>
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