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ISSN: 0022-4359

### DESCRIPTION

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The *Journal of Retailing* is devoted to advancing the state of knowledge and its application with respect to all aspects of **retailing**, its **management**, **evolution**, and current theory. The field of retailing includes both **products** and **services**, the **supply** chains and **distribution** channels that serve retailers, the relationships between retailers and members of the supply channel, and all forms of direct **marketing** and emerging electric markets to households. Articles may take an economic or behavior approach, but all reflect rigorous analysis and a depth of knowledge of relevant theory and existing literature. Empirical work is based upon the scientific method, modern sampling procedures and statistical analysis.

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Journal article: Cummings, Thomas G., and Susan L. Manning (1977), "The Relationship between Worker Alienation and Work-Related Behavior," *Journal of Vocational Behavior*, 10 (April), 167-179.

Book chapter: Katona, George, and Eva Muller (1963). "A Study of Purchasing Decisions," in Lincoln H. Clark (ed.), *Consumer Behavior; A Study of Purchasing Decisions*. New York, NY: New York University Press, 30437.

Conference proceedings paper: Westbrook, R. A., and R. L. Oliver (1980), "Developing Better Measures of Consumer Satisfaction: Some Preliminary Results," in *Advances in Consumer Research*, IX, K. B. Monroe (ed.), Arm Arbor, MI: Association for Consumer Research.

Unpublished work: Rein, Martin, and S. M. Miller, "The Demonstration Project as a Strategy of Change," paper read at Mobilization for Youth Training Institute Workshop, April 30, 1964, at Columbia University, New York, NY Mimeographed.

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